

FOOD PEOPLE

a taste for talent

GENERAL MANAGER – FOOD TECH

ONE OF THE FASTEST GROWING FOOD TECH STARTUPS
MUST HAVE F&B RESTAURANT KNOWLEDGE WITH AN APPRECIATION FOR TECH
BASED IN KUWAIT

Food People have exclusively retained by one of the world's fastest growing Food Tech startups. They are completely disrupting the F&B market and Food People are helping shape their global leadership team.

Do you want to be a part of the next disruptive force in the F&B industry? Do you enjoy working within an entrepreneurial environment and having the personal freedom to act? Do you want to be part of a fun, energetic team who are running at full speed to ignite a digital disruption in the food industry? If the answer is yes, then apply today...

The role will oversee the businesses strategy and P&L across Kuwait. This role reports to the CEO.

KEY RESPONSIBILITIES

- Spearhead strategy and lead an operations team composed of experts and top performers
- Execute plans across the whole spectrum of operations and partners
- Manage the entire operation, strategy and P&L for Kuwait
- Grow company footprint including kitchen and brand expansion
- Building teams and systems tied directly to the top and bottom-line results of the organization
- Discover and design business solutions, working cross-functionally across a fast-growing business
- Motivate and leverage existing and new employees to continually improve their results and performance
- Do whatever it takes to grow and implement the vision and solution

KEY INGREDIENTS

- Over 10 years of hands-on management operations, business analytics, marketing, customer loyalty and retention, and project management
- Strong experience managing teams across multiple offices and territories
- Unparalleled business judgement and critical thinking skills with the ability to use data to quickly establish highest value priorities and develop a strategy to pursue them
- High energy and motivational leadership driven by personal influence and example with direct staff, peers, and senior leaders across all company functions
- Experience working closely and communicating effectively with internal and external stakeholders in an ever-changing, rapid growth environment with tight deadlines
- BA degree in business, finance or marketing

Please note, only candidates with relevant experience will be contacted to discuss the position in more detail.